



## 2024 Guide to Raising Institutional Private Capital

San Diego Convention Center, 111 Harbor Drive, San Diego, CA 92101

### One- Day Course Schedule

Sunday, June 2, 2024, 9:00 a.m. – 5:00 p.m.

***Complimentary breakfast will be served, 7:30—8:30 a.m.  
The Course Registration desk will open each morning at 7:30 a.m.***

### **SUNDAY, JUNE 2, 9:00 a.m. — 5:00 p.m.**

• Welcome, Introductions, Course Overview & Core Concepts	9:00 a.m. – 9:30 a.m.
• Portfolio & Financing Strategy and Company Positioning	9:30 a.m. – 10:30 a.m.
<b>MORNING BREAK</b>	<b>10:30 a.m. – 10:45 a.m.</b>
• Use of Proceeds and Budgeting	10:45am-11:30am
• Investor Identification and Syndicate Composition	11:30-12:00pm
<b>LUNCH BREAK</b>	<b>12:00pm-1:00pm</b>
• Materials Creation	1:00 p.m. – 2:00 p.m.
• Valuation Methodologies for Financings	2:00 p.m. – 2:45 p.m.
Financing Term Sheet Review	2:45 p.m. – 3:45 p.m.
<b>AFTERNOON BREAK</b>	<b>3:45 p.m. – 4:00 p.m.</b>
• Venture Financing Math and Modeling	4:00 p.m. – 5:00 p.m.
<b>BIO PROFESSIONAL DEVELOPMENT NETWORKING RECEPTION</b>	<b>4:45 p.m. – 6:00 p.m.</b>

*Agenda is subject to change.*